

# **Data driven strategies for the construction of insurance tariff classes**

SAA Annual Meeting 2018 in Zurich

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ECONOMICS

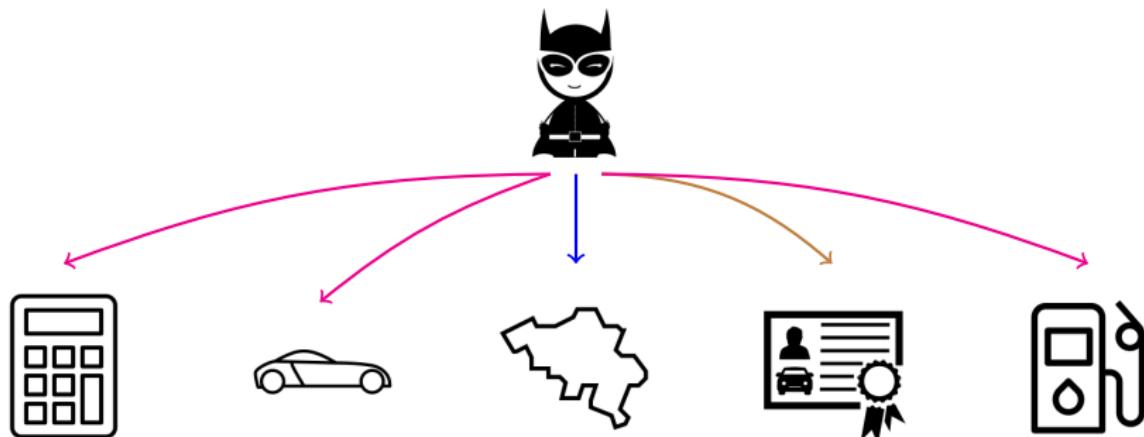
Economics



KU LEUVEN

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# Motivation



Claim frequency and claim severity

as function of

nominal / numeric ~ ordinal / spatial

features

# Research questions

- ▶ Comfort zone:  
Generalized Linear Models (GLMs) for frequency ( $\sim$  Poisson) and severity ( $\sim$  gamma).

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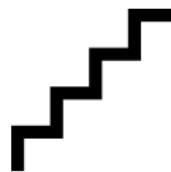
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  - (2) avoid underfitting with a priori binning/selection?
- ▶ Procedure should be data driven, scalable to large (big) data, and automatic!

## Research contributions

# Research contributions



step-by-step

best subset  
selection

# Research contributions



step-by-step

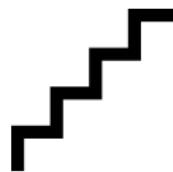


SMuRF

best subset  
selection

sparsity  
regularization

# Research contributions



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tree-based

CART, random forest,  
gradient boosting

# Research contributions



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SMuRF

sparsity  
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tree-based

CART, random forest,  
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Statistical Learning  
GLMs and GAMs

Machine Learning

A photograph showing a person's legs and feet walking up a set of blue metal stairs. The person is wearing black leggings and bright red, high-top sneakers with white soles. The stairs have a textured blue surface and are supported by blue metal railings. The background is blurred.

A data driven strategy  
for the construction of insurance tariff classes

Henckaerts, Antonio, Clijsters & Verbelen, 2018, Scandinavian Actuarial Journal

# MTPL data set

Variable	Description
nclaims	The number of claims filed by the policyholder.
exp	The fraction of the year that the policyholder was exposed to the risk.
amount	The total amount claimed by the policyholder.
coverage	Type of coverage provided by the insurance policy (TPL, PO, FO). (TPL = only third party liability, PO = TPL and limited material damage, FO = TPL and comprehensive material damage).
fuel	Type of fuel of the vehicle (gasoline or diesel).
sex	Gender of the policyholder (male or female).
use	Main use of the vehicle (private or work).
fleet	The vehicle is part of a fleet (yes or no).
ageph	Age of the policyholder.
power	Horsepower of the vehicle in kilowatt.
agec	Age of the vehicle.
bm	Level occupied in the former compulsory Belgian bonus-malus scale. Going from 0 to 22, a higher level indicates a worse claim history.
long	Longitude coordinate of the center of the district where the policyholder resides.
lat	Latitude coordinate of the center of the district where the policyholder resides.

# Response variables: frequency and severity

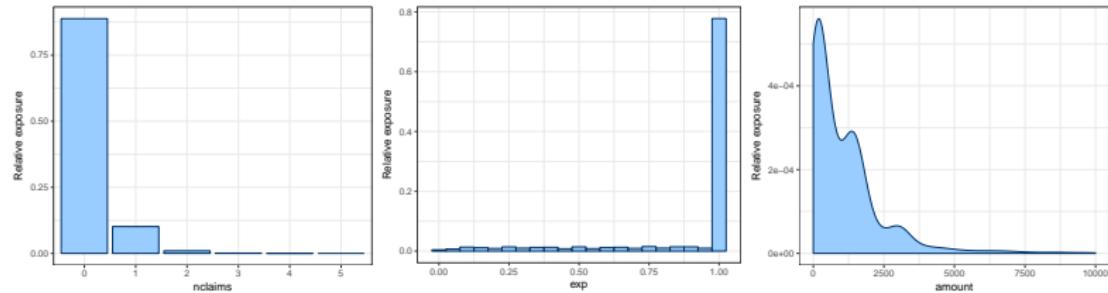
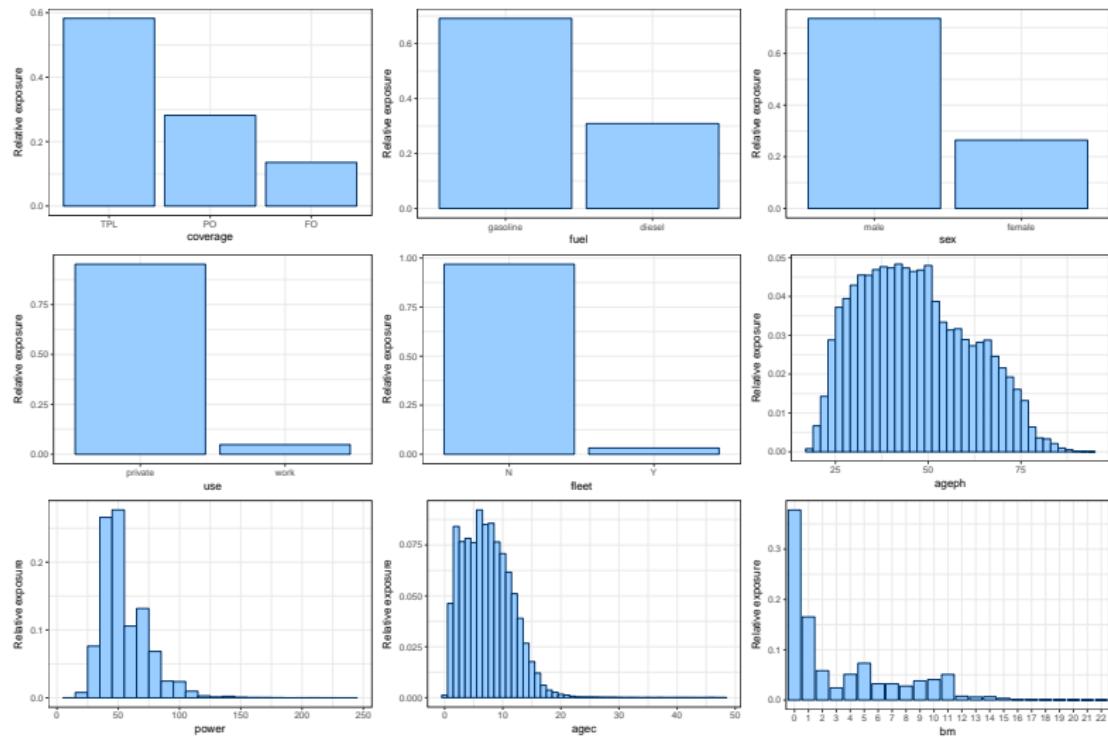
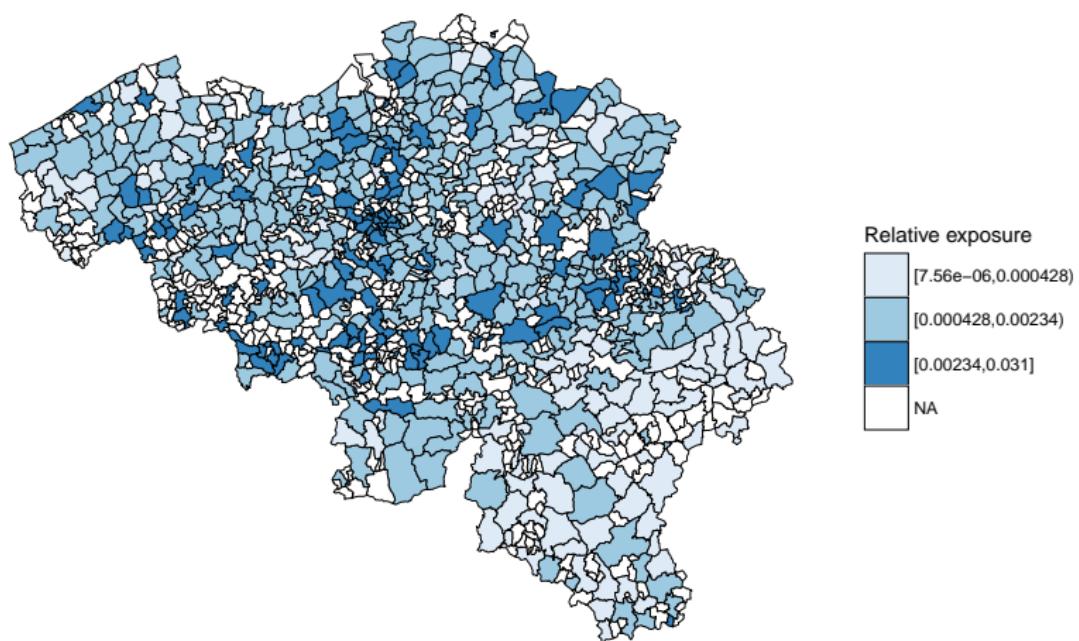


Figure: Frequency (left), exposure (middle) and severity (right).

# Risk factors: factor and continuous



## Risk factors: spatial



# On GLMs and GAMs

## ► Generalized Linear Models (GLMs):

- transformation of the mean ( $g(\mu_i)$ ) modelled by a linear predictor ( $\mathbf{x}_i' \boldsymbol{\beta}$ );
- not well suited for continuous risk factors that relate to the response in a non-linear way.

# On GLMs and GAMs

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  - transformation of the mean ( $g(\mu_i)$ ) modelled by a linear predictor ( $\mathbf{x}_i' \boldsymbol{\beta}$ );
  - not well suited for continuous risk factors that relate to the response in a non-linear way.
- ▶ Generalized Additive Models (GAMs):
  - allow for smooth effects of continuous and spatial risk factors in the predictor.

## GAM as a starting point

- ▶ Generalized Additive Model with predictor: (R package mgcv)

$$\eta_i = g(\mu_i) = \beta_0 + \sum_{j=1}^p \beta_j x_{ij}^d + \sum_{j=1}^q f_j(x_{ij}^c) + \sum_{j=1}^r f_j(x_{ij}^s, y_{ij}^s).$$

- ▶ Information criteria:

$$AIC = -2 \cdot \log \mathcal{L} + 2 \cdot EDF$$

$$BIC = -2 \cdot \log \mathcal{L} + \log(n) \cdot EDF,$$

balancing **goodness-of-fit** and **complexity**.

- ▶ Best subset selection strategy!

## MTPL data set: step-by-step solution

- ▶ Lowest BIC among exhaustive search with 1 024 fitted models:

$$\log(E(nclaims)) = \text{log(expo)} + \beta_0 + \beta_1 \text{coverage}_{PO} + \beta_2 \text{coverage}_{FO} + \beta_3 \text{fuel}_{diesel} + \\ f_1(\text{ageph}) + f_2(\text{power}) + f_3(\text{bm}) + f_4(\text{ageph}, \text{power}) + f_5(\text{long}, \text{lat}).$$

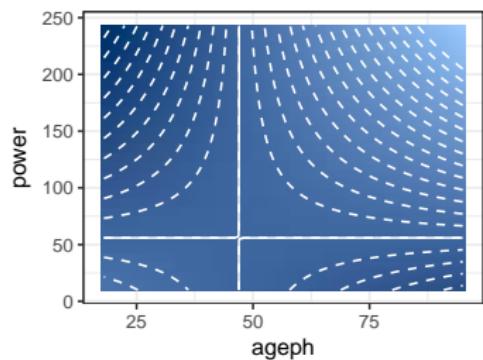
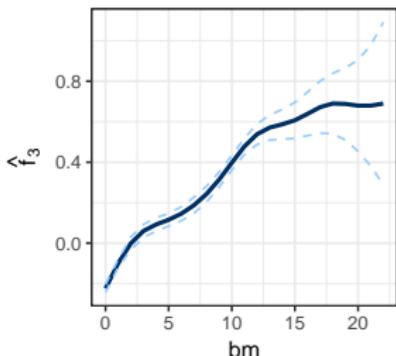
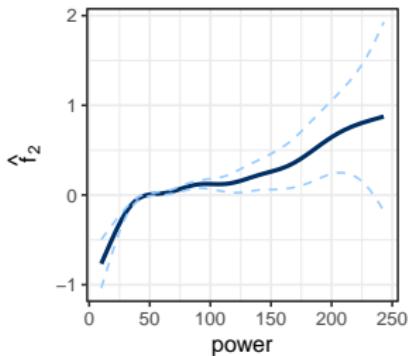
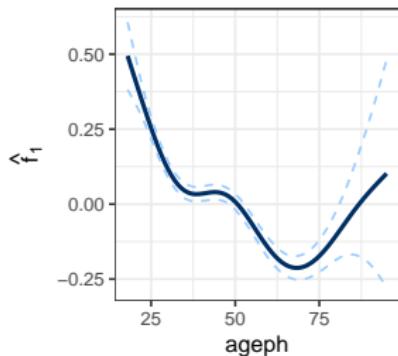
which combines **offset** and

categorical  $\sim$  nominal      continuous  $\sim$  ordinal

interactions      spatial

risk factors.

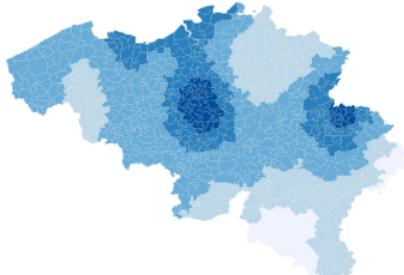
# MTPL data: step-by-step solution



## Bin smooth GAM effects - spatial

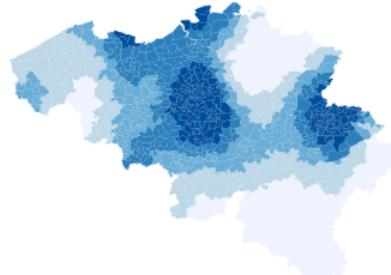
- ▶ Bin or cluster  $\hat{f}_5(\text{long}_i, \text{lat}_i)$  for  $i \in \{1, \dots, 1\ 146\}$ .
- ▶ We use: (see `classint` package in R)
  - equal intervals;
  - quantile binning;
  - complete linkage (see Kaufman & Rousseeuw, 1990)
  - Fisher's natural breaks (see Fisher, 1958 and Slocum et al., 2005).
- ▶ We compare the homogeneity of the class intervals ('the bins') using two measures: the `goodness of variance fit` (GVF) and the `tabular accuracy index` (TAI).

# Bin smooth GAM effects - spatial



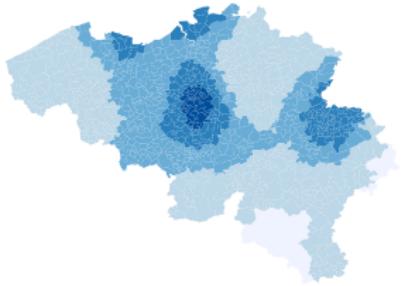
Equal

[-0.48, -0.32)
[-0.32, -0.15)
[-0.15, 0.012)
[0.012, 0.18)
[0.18, 0.34]



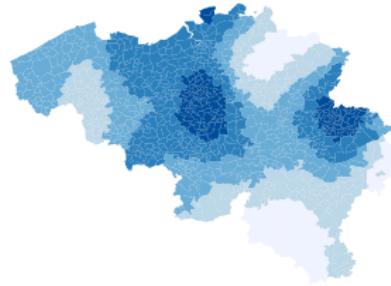
Quantile

[-0.48, -0.18)
[-0.18, -0.092)
[-0.092, -0.019)
[-0.019, 0.067)
[0.067, 0.34]



Complete

[-0.48, -0.32)
[-0.32, -0.079)
[-0.079, 0.047)
[0.047, 0.23)
[0.23, 0.34]



Fisher

[-0.48, -0.27)
[-0.27, -0.14)
[-0.14, -0.036)
[-0.036, 0.11)
[0.11, 0.34]

# Bin smooth GAM effects - spatial

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Procedure: Find the optimal number of bins for the spatial effect

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- Step 1      Apply Fisher's algorithm to calculate the class interval breaks for the spatial effect,  $\hat{f}_5(\text{long}, \text{lat})$ , for a given number of bins. These class interval breaks are used to transform the continuous spatial effect into a categorical spatial effect.
- Step 2      Estimate a new GAM with bins of the spatial effect.
- Step 3      Calculate the BIC and AIC of the newly fitted GAM.
- 

# bins	BIC	AIC
2	125047.6	124778.9
3	125023.9	124753.1
4	124928.4	124652.3
5	<b>124907.2</b>	<b>124621.3</b>
6	124921.6	124627.7
7	124942.9	124639.1

## Bin smooth GAM effects - continuous

- We want **consecutive intervals** for the continuous risk factors
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- ▶ We use **evolutionary trees**, combining regression trees with genetic algorithms:
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  - **global optimum** obtained.

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- ▶ We use **evolutionary trees**, combining regression trees with genetic algorithms:
  - in contrast to the greedy approach of recursive partitioning (`rpart`) trees, splits can be changed;
  - **global optimum** obtained.
- ▶ We take the **composition of the insurance portfolio** into account:
  - use the number of policyholders as **weights**.

## Bin smooth GAM effects - continuous

- We fit evolutionary trees to the single and interaction effects:

$$\hat{f}_1(\text{ageph}) \quad \hat{f}_2(\text{power}) \quad \hat{f}_3(\text{bm}) \quad \hat{f}_4(\text{ageph}, \text{power}),$$

- Evaluation criterion:

$$n \cdot \log(\text{wMSE}) + \alpha \cdot \text{complexity penalty},$$

where

- $n$  is the number of observations (or: the total sum of weights);
- wMSE is the weighted Mean Squared Error;
- $\alpha$  is a tuning parameter;
- the complexity of the tree is its number of leaf nodes.

## Bin smooth GAM effects - continuous

- ▶ In our setting:

Covariate: ageph	Response: $\hat{f}_1(\text{ageph})$	Weight: $w$
18	0.495	16
19	0.459	116
20	0.424	393

and

$$\text{wMSE} = \frac{\sum_{i=\min(\text{ageph})}^{\max(\text{ageph})} w_{\text{ageph}_i} (\hat{f}_1(\text{ageph}_i) - \hat{f}_1^b(\text{ageph}_i))^2}{\sum_{i=\min(\text{ageph})}^{\max(\text{ageph})} w_{\text{ageph}_i}}.$$

## Bin smooth GAM effects - continuous

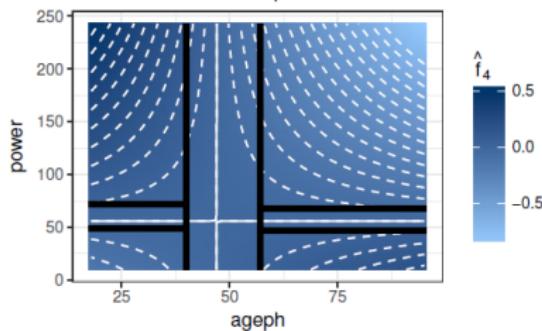
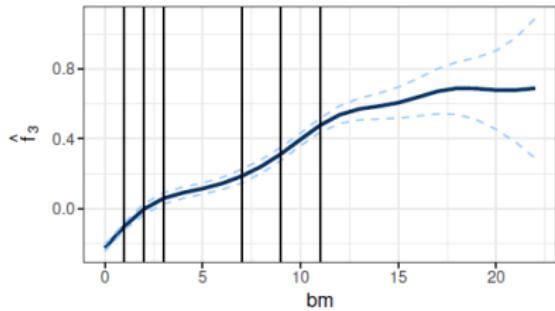
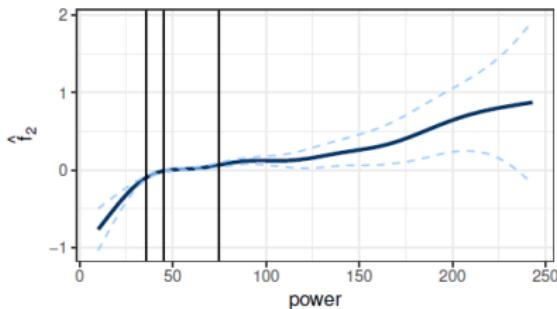
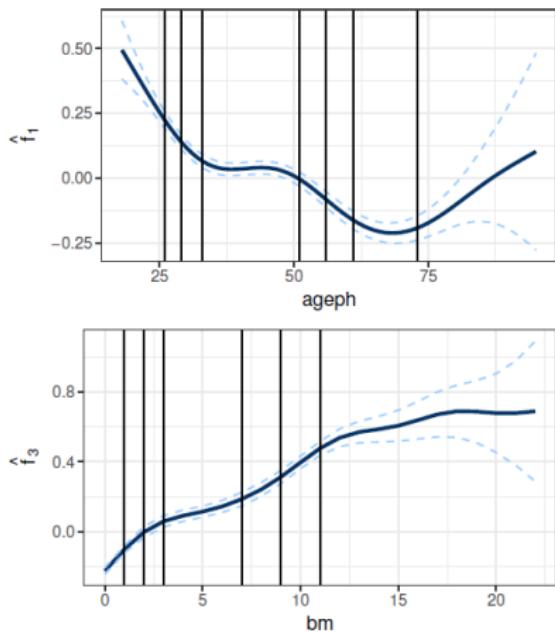
- ▶ Tuning process for  $\alpha$  determines the **optimal number** of splits or bins per fitted effect.
- ▶ Hence, we obtain a **fully data-driven** procedure to split the continuous risk factors.

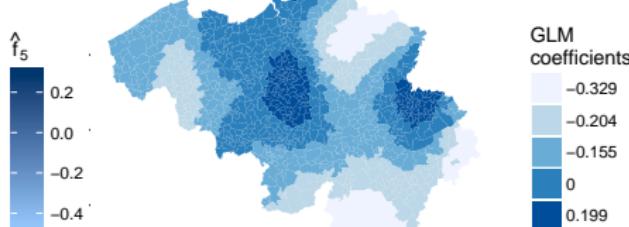
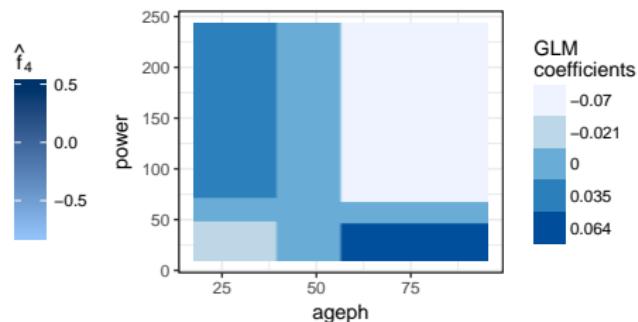
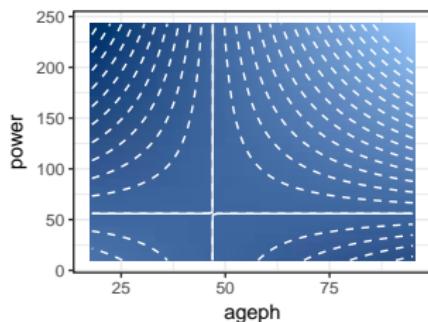
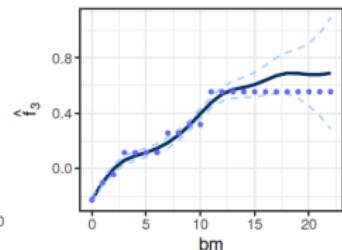
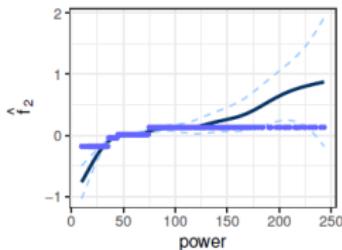
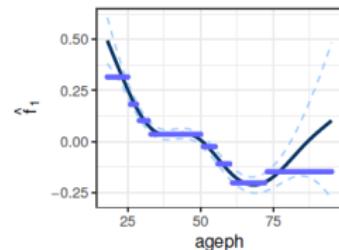
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Procedure:	Find the <b>optimal tuning parameter <math>\alpha</math></b> for the evolutionary trees
Step 1	Fit an evolutionary tree to every single and interaction effect, $\hat{f}_1(\text{ageph})$ , $\hat{f}_2(\text{power})$ , $\hat{f}_3(\text{bm})$ and $\hat{f}_4(\text{ageph}, \text{power})$ , for a given value of $\alpha$ . The splits produced by these trees are used to <b>transform the continuous single and interaction effects into categorical effects</b> .
Step 2	Estimate a <b>new GLM</b> with all risk factors in categorical format.
Step 3	Calculate the <b>AIC</b> of the GLM.

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# MTPL data: step-by-step solution

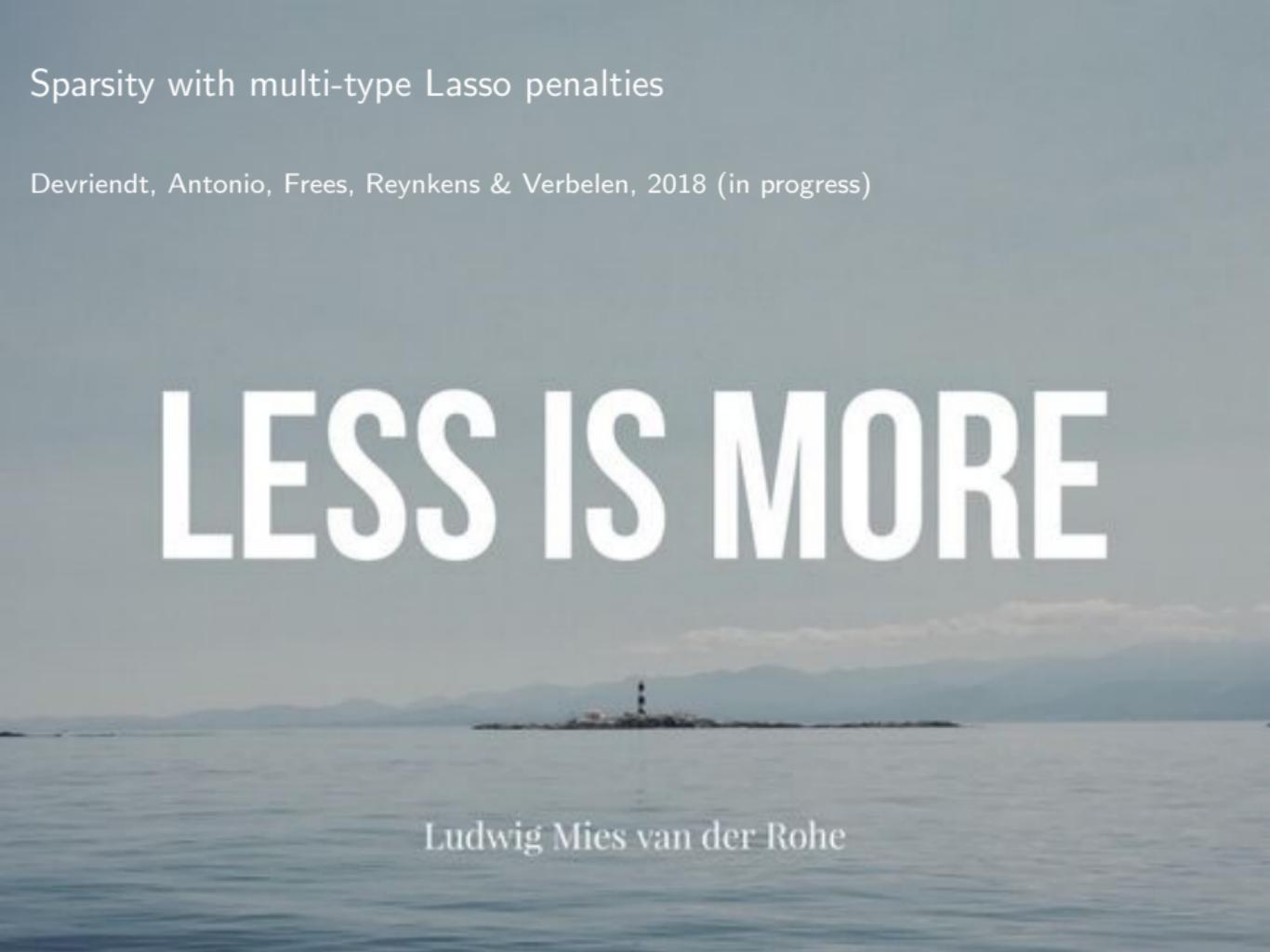




Sparsity with multi-type Lasso penalties

Devriendt, Antonio, Frees, Reynkens & Verbelen, 2018 (in progress)

LESS IS MORE

A photograph of a small, isolated rock or island in the middle of a body of water. On top of the rock stands a white lighthouse with a black lantern room. In the background, there are more distant, hazy islands under a clear sky.

Ludwig Mies van der Rohe

## Lasso

- Less is more: (Hastie, Tibshirani & Wainwright, 2015)
  - a sparse model is easier to estimate and interpret than a dense model.
- Regularize (with budget constraint  $t$ , or regularization parameter  $\lambda$ ):

$$\min_{\beta_0, \beta} \{-\log \mathcal{L}\} \text{ subject to } \|\beta\|_1 \leq t,$$

or equivalently ( $L_1$  or lasso penalty)

$$\min_{\beta_0, \beta} \left\{ -\log \mathcal{L} + \lambda \cdot \sum_{j=1}^p |\beta_j| \right\}.$$

Shrinks coefficients and even sets some to zero.

## Lasso and friends

- ▶ Adjust lasso regularization to the type of risk factor:
  - Determine type (**nominal** / **numeric ~ ordinal** / **spatial**)
  - Allocate logical penalty.
- ▶ Thus, for  $J$  risk factors, each with convex regularization term  $g_j(\cdot)$ , we want to optimize:

$$-\log \mathcal{L}(\beta_0, \beta_1, \dots, \beta_J) + \lambda \cdot \sum_{j=1}^J g_j(\beta_j).$$

A **multi-type** regularized predictive model!

# Regularization with multi-type penalty

- Continuous or binary risk factors: lasso

$$g_{\text{Lasso}}(\beta_j) = \sum_i w_{j,i} |\beta_{j,i}|.$$

- Ordinal risk factors: fused lasso

$$g_{\text{fLasso}}(\beta_j) = \sum_i w_{j,i} |\beta_{j,i+1} - \beta_{j,i}| = \|\mathbf{D}(\mathbf{w}_j)\beta_j\|_1$$

- Nominal risk factors: generalized fused lasso

$$g_{\text{gflasso}} = \sum_{(i,l) \in \mathcal{G}} w_{j,il} |\beta_{j,i} - \beta_{j,l}| = \|\mathbf{G}(\mathbf{w}_j)\beta_j\|_1$$

# SMuRF

## Sparse Multi-type Regularized Feature modeling

- ▶ SMuRF unifies penalty-specific (machine learning) literature with statistical (or: actuarial) literature!
- ▶ Efficient algorithm (with proximal operators).
- ▶ Scalable to large (big) data (splits into smaller sub-problems).
- ▶ Flexible regularization
  - penalty takes type of risk factor into account
  - works for all popular penalties.

## MTPL data: Poisson with multi-type penalty

- ▶ Model claim frequencies with regularized Poisson GLM

$$-\frac{1}{n} \log \mathcal{L}(\boldsymbol{\beta}; \mathbf{X}, \mathbf{y}) + \lambda \left( \sum_{j \in \text{bin}} |w_j \beta_j| + \sum_{j \in \text{ord}} \|\mathbf{D}(\mathbf{w}_j) \boldsymbol{\beta}_j\|_1 + \|\mathbf{G}(\mathbf{w}_{\text{muni}}) \boldsymbol{\beta}_{\text{muni}}\|_1 \right).$$

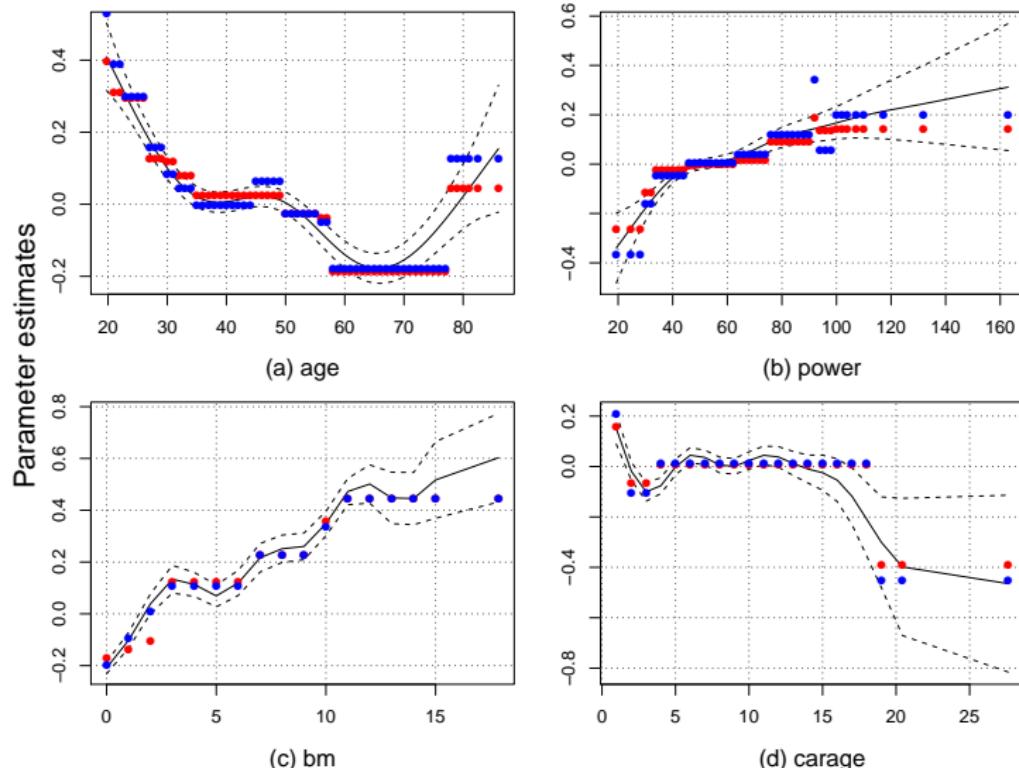
- ▶ Incorporate multi-type penalty, with:

- standard Lasso for binary use, fleet, mono, four, sports, sex and fuel
- fused Lasso for ordinal payfreq, coverage, ageph, bm, power, agec
- generalized fused Lasso for spatial muni.

## MTPL data: Poisson with multi-type penalty

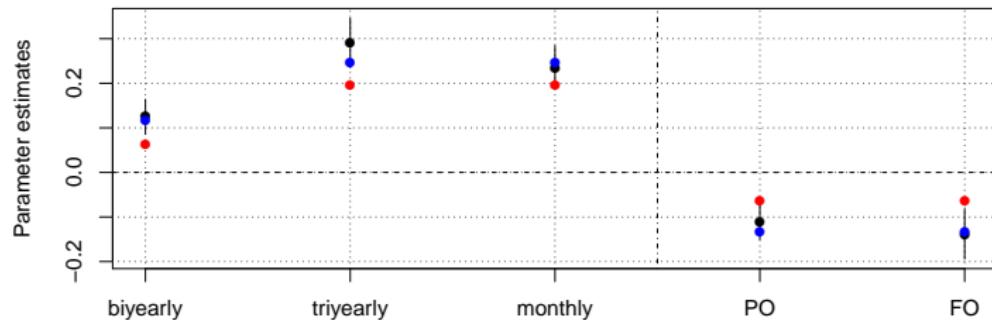
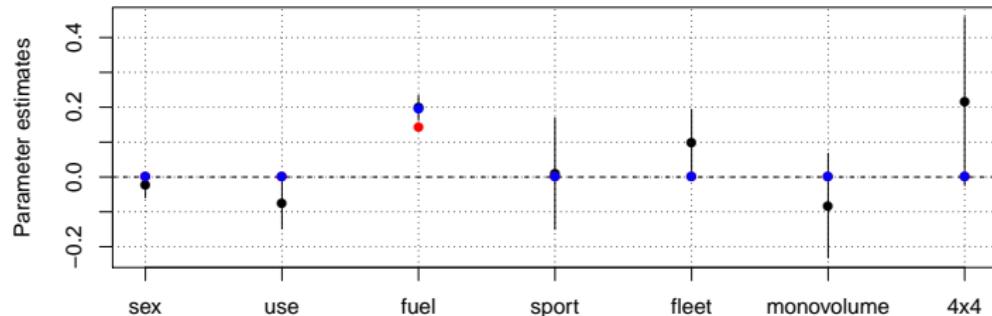
- ▶ Settings:
  - incorporate adaptive (GLM) and standardization weights for better consistency and predictive performance
  - tune  $\lambda$  with 10-fold stratified cross-validation where the deviance is used as error measure and the one-standard-error rule is applied
- ▶ Re-estimate the final sparse GLM with standard GLM routines (from 422 to 71 params.).

# MTPL data: Poisson with multi-type penalty



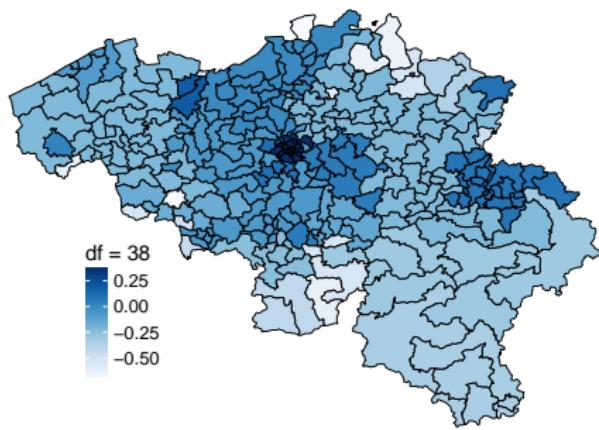
GAM fit, penalized GLM fit, GLM refit with new bins

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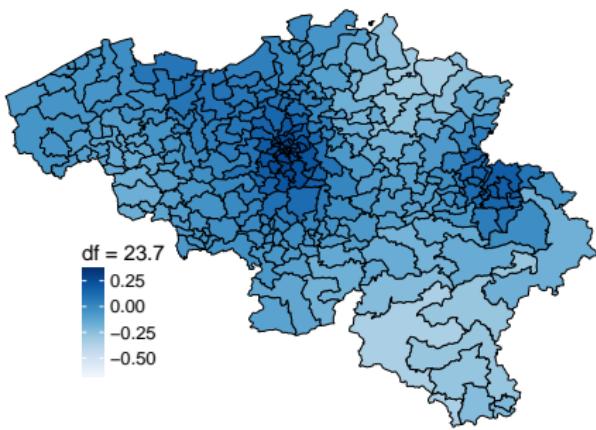


GAM fit, penalized GLM fit, GLM refit with new bins

# MTPL data: Poisson with multi-type penalty



(a) SMuRF estimates



(b) GAM estimates

## Wrap-up

- ▶ From multi-step (published in SAJ, R code upon request) to [less is more](#).
- ▶ [Flexible regularization](#) can help predictive modeling tasks.
- ▶ SMuRF package, vignette and working paper forthcoming.

# More information

For more information, please visit:

LRisk website, [www.lrisk.be](http://www.lrisk.be)

[www.feb.kuleuven.be/katrien.antonio](http://www.feb.kuleuven.be/katrien.antonio)

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designed by Katrien Antonio & Roel Verbelen

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